



State of Louisiana | Exemplis LLC
 Contract No. 4400027823

End User Contract Information Sheet

Contract No. 4400027823 | Term: September 26, 2023 through April 30, 2025

TVR # 947642

Price Guides November 4, 2024 SitOnIt Seating Price Guide

Products Task, executive, conference, guest, stacking, nesting, and cafe/task stool seating. Lounge seating, modular seating, benches, ottomans and occasional/cube tables. Benching, protective and privacy screens, dividers, tables, storage units, sit/stand solutions and office furniture ergonomic accessories.

Volume Discount	Tiers I-IV (List Price)	Delivered Tailgate End User Disc	Inside Delivery End User Disc	Delivered & Installed EU Discount
	\$1 - \$50,000	54%	52%	50%
	\$50,001 - \$100,000	56%	54%	52%
	\$100,001 - \$250,000	58%	56%	54%
	\$250,000 and up	Negotiable	Negotiable	Negotiable

FOB: Destination

Installation Services: Negotiated on a project by project basis

Minimum Order None; \$95 fee when ordering 3 or less Table Top units or less than 3 Lounge Products.

Credit Card Credit card will be accepted. A 3% Credit Processing Fee will apply.

Purchase Order Instructions Orders must have TVR number to receive this contract's discounting. The name of the registered End User must appear in full (no abbreviations) on the Purchase Order.

All Customers must place their Purchase Orders through an authorized dealer.

Contract Administration Derek Cairo; Director of Contracts
 6415 Katella Avenue, Cypress CA 90630
 Ph: 888.274.8664 | Fax: 714.995.4855
 Email: dcairo@exemplis.com

Sales Contact Steve Taylor
 Taylor Contract Group, LLC
 Ph: (225) 603-1011
 Email: Steve@taylorcontract.net