



SitOnIt • Seating®

## Perfectly Designed... for Students.



### Xavier University Residence Hall

Cincinnati, OH

#### INSTALL FACTS:

Sales Rep: Bruce Longhino Group

Dealer: Interior Services, Inc.

Time Frame: March - June 2011

Product: Composium

Xavier University sought to furnish its new residence hall's lobby and lounge areas with seating that would set the stage for dynamic interaction among students and faculty. With its comfortable, durable, and stylish design, SitOnIt Seating's Composium collection met the goal of supporting a key piece of the university's mission: to nurture the exchange of ideas as the foundation of education. Ordering 400 units, the university cited Composium's cost-effectiveness and clean lines as the right aesthetic choice to create a transitional gathering space.

This customer presented SitOnIt Seating with an unusual opportunity to impress the university with outstanding customer service, flexibility, and quickness. When Xavier's interior designer specified many COMs that are not graded into our line, SitOnIt Seating found and acquired the materials even before we had the customer's PO. SitOnIt Seating was able to build and ship Xavier's COM lounge furniture to arrive in time for the building's grand opening, a feat no other lounge-seating company could have accomplished.

Another key factor in the decision-making process for Xavier was SitOnIt Seating's field-replaceable components. When our highly durable seating sustains the occasional puncture or scratch – inevitable in such a high-use setting – our ability to replace just the damaged part offers a great time savings and economical advantage. No local upholsterer is needed. Xavier simply orders the part that they need to replace, SitOnIt Seating ships it within days, and the school's local maintenance team replaces the component in minutes. This ensures there is no downtime for the furniture. By eliminating the need to reconstruct a complete chair, we ensure their high-quality, sustainable seating is consistently available.

Of course, comfort rules when it comes to seating, especially if you're pulling an all-nighter. The ergonomic support provided by SitOnIt Seating's dual-density foam and Composium's tested 24/7 endurance will ace the test of prolonged student traffic at a busy university.

Contact us today and let us create a solution that is perfectly designed . . . for You!