

CUSTOM UPHOLSTERY FORM

For all COM/COL orders or standard orders with custom textile upholstery directions, please complete one form for each model and/or textile.

Contact Information

Dealer _____
 Address _____
 Phone _____ Fax _____

Contact Name _____
 City _____ State _____ Zip _____
 Email _____

Order Information

Purchase Order Number _____ Sales Order Number _____

Product Information

Product Name _____ Model Number _____ Quantity _____

Textile Information

Manufacturer _____ Pattern _____ Colorway _____

Total Yardage Shipped (for COM/COL) _____
 (To calculate, reference COM Calculation and COM Yardage Requirement beginning on page 21.)

Contains flame retardants: Yes No Prop 65 compliant: Yes No

Per California Proposition 65, we are required to note that select textiles may contain chemicals known to cause cancer or reproductive toxicity. To learn more, please visit the [Prop 65 web page](#).

Fabric Direction

To avoid confusion, you may wish to attach a sample textile with the desired face and direction indicated. Is there a desired top and bottom to the fabric application?

Yes No

Is the fabric either a stripe or two-color plaid?

Yes No

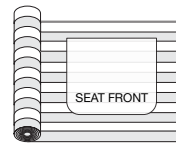
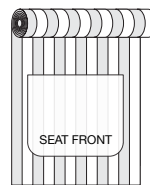
Please refer to our standard and rotated fabric directions to the right. Indicate the desired fabric direction for each applicable component below.

Seat (Ottoman Chassis):	Vertical	Horizontal
Back (Ottoman Top):	Vertical	Horizontal
Arm:	Vertical	Horizontal
Valance:	Vertical	Horizontal

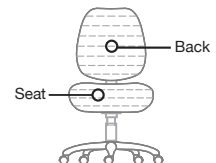
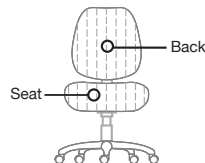
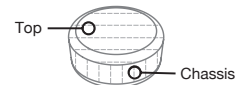
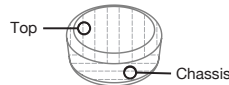
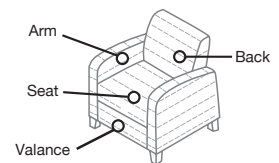
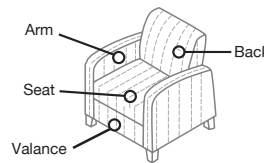
Please attach this form with your order submission.
 If you are submitting a COM/COL order, make sure to include your PO# with the textile that you mail to our factory:

SITONIT SEATING

Attn: COM Engineer
 6280 Artesia Blvd.,
 Buena Park, CA 90620



Vertical or Off the Roll Horizontal or Railroaded



COM CALCULATION

Steps to Calculate COM Yardage.

1. Determine which products are being ordered as COM.
2. Find the yardage needed to upholster those products from the COM Yardage Requirement charts.
3. Adjust the yardage requirement total based on the repeat of the fabric roll using the COM Repeat Calculation table.
4. Take the final calculation and round up to the nearest half-yard to get final yardage.

For orders of 10 or more seats, contact Customer Experience for further quoting.

COM Repeat Calculation.

Use the guide below to calculate the percentage of extra upholstery required to cover large repeats.

Repeat	Railroaded/Horizontal OR Vertical/Off The Roll
5.1"–7"	10%
7.1"–10"	15%
10.1"–14"	20%
14.1"–20"	30%
20.1"–27"	45%

Yardage requirements listed in this document are based on textile bolts/rolls that are 54" wide. Please contact Customer Experience if goods are a width other than 54".

COM Calculation Example

Below is a hypothetical scenario for how total COM yardage should be determined. This example is for a patterned textile that has a repeat.

STEP 1: DETERMINE WHICH PRODUCTS ARE BEING ORDERED AS COM

For this example order, we'll assume we need to order: 20 units of Freelance 4-leg—backs only.

STEP 2: DETERMINE THE COM YARDAGE REQUIREMENT

Looking at the COM Yardage Requirements chart that begins on page 22, we see that the following yardage amounts are needed for each product:

Freelance 4-leg chair back = 0.94 yards.

Now we multiply 0.94 yards by the 20 chair backs and we get a total of 18.8 yards.

STEP 3: ADJUST THE YARDAGE REQUIREMENT TOTAL BASED ON REPEAT

Since the textile we've chosen is a pattern with a repeat, we should look at the COM Repeat Calculation table to determine our multiplier. For this example, let's assume our repeat is 11" and we're upholstering the fabric vertical/off-the-roll. Based on the table, the multiplier is 20%. Now, we need to take the 18.8 yards from step two and increase it by 20%. An easy way to calculate this is by multiplying 18.8 by 1.2, which gives us 22.6 yards.

STEP 4: ROUND TO GET THE FINAL AMOUNT NEEDED

To determine how much yardage is needed to complete this order, we take the amount from step three and round it to the nearest half-yard. In this case, that means the customer needs to send SitOnIt Seating 23 yards to complete this order.